

Sengawa Kewport, 2-5-7, Sengawa-cho, Chofu-shi, Tokyo 182-0002, Japan. Tel:03-5384-7780

SUMMARY OF CONSOLIDATED FINANCIAL STATEMENTS FOR THE THIRD QUARTER OF THE FISCAL YEAR ENDING NOVEMBER 30, 2014 [JAPAN GAAP]

October 2, 2014

Listed company name: Kewpie Corporation
Listed exchange: Tokyo Stock Exchange

Security code number: 2809

URL: http://www.kewpie.co.jp/english/

Representative: Minesaburo Miyake, President and Representative Director

Contact: Masato Shinohara,

Officer and General Manager of Operation Promote Department

Scheduled date for filing quarterly securities report: October 15, 2014

Scheduled date for dividend payment: -Quarterly supplementary data: Yes Quarterly results briefing: None

(Amounts are rounded down to the nearest million yen.)

1. Consolidated business results for the third quarter of the fiscal year ending November 30, 2014 (From December 1, 2013 to August 31, 2014)

(1) Consolidated operating results (Accumulated)

(Percentage figures represent changes from the same period of the previous year.)

| | Net sal | Net sales | | Operating income | | Ordinary income | | ome |
|--------------------------------------|-----------------|-----------|-----------------|------------------|-----------------|-----------------|-----------------|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine months ended August 31, 2014 | 412,813 | 4.5 | 18,418 | 1.7 | 19,231 | (0.2) | 10,704 | 4.2 |
| Nine months ended August 31, 2013 | 395,134 | 4.6 | 18,111 | (5.9) | 19,275 | (3.8) | 10,276 | (7.3) |

(Note) Comprehensive income: Nine months ended August 31, 2014
Nine months ended August 31, 2013

¥12,945 million (Decrease of 17.4%) ¥15,676 million (Increase of 10.0%)

| | Net income per share | Net income per share - diluted |
|--------------------------------------|-------------------------|--------------------------------|
| Nine months ended August 31, 2014 | 71.20 | Yen — |
| Nine months ended August 31, 2013 | 68.64 | - |

(2) Consolidated financial position

| () | | | |
|-------------------------|-----------------|-----------------|--------------|
| | Total assets | Net assets | Equity ratio |
| | Millions of yen | Millions of yen | % |
| As of August 31, 2014 | 352,222 | 220,157 | 55.4 |
| As of November 30, 2013 | 334,655 | 210,285 | 55.0 |

(Reference) Shareholders' equity: As of August 31, 2014 ¥195,290 million
As of November 30, 2013 ¥184,204 million

2. Dividends

| Dividends | | | | | | | | | |
|-----------------------------|------------|---------------------------|---------|----------|-------|--|--|--|--|
| | | Annual dividend per share | | | | | | | |
| | End of 1st | End of 2nd End of 3rd | | Year-end | Total | | | | |
| | quarter | quarter | quarter | rear-end | Total | | | | |
| | Yen | Yen | Yen | Yen | Yen | | | | |
| Fiscal year 2013 | - | 11.00 | _ | 11.00 | 22.00 | | | | |
| Fiscal year 2014 | _ | 11.50 | _ | | | | | | |
| Fiscal year 2014 (Forecast) | | | | 11.50 | 23.00 | | | | |

(Note) Revision to the recently published forecast of dividends: None



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3. Forecasts of consolidated operating results for the fiscal year ending November 30, 2014 (From December 1, 2013 to November 30, 2014)

(Percentage figures represent changes from the same period of the previous year.)

| | Net sale | Net sales | | Operating income | | Ordinary income | | Net income | |
|----------------------------------|-----------------|-----------|-----------------|------------------|-----------------|-----------------|-----------------|------------|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Year ending November 30, 2014 | 550,000 | 3.7 | 24,500 | 9.4 | 25,100 | 5.7 | 13,000 | 3.4 | 86.26 |

(Note) Revision to the recently published forecast of consolidated operating results: None

*Notes

- (1) Changes in significant subsidiaries during the nine months (Changes in specific subsidiaries resulting in the change in the scope of consolidation): None
- (2) Application of special accounting treatments for the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies and estimates, and restatements
 - a) Changes in accounting policies due to revision of accounting standards: None
 - b) Changes in accounting policies due to reasons other than "a)" (above): None
 - c) Changes in accounting estimates: None
 - d) Restatements: None
- (4) Number of issued shares (common stock)
 - a) Number of issued shares at the end of each period (including treasury stock):

August 31, 2014 153,000,000 shares November 30, 2013 153,000,000 shares

b) Number of treasury stock at the end of each period:

August 31, 2014 1,132,174 shares November 30, 2013 3,278,555 shares

c) Average number of issued shares during each period:

December 1, 2013 to August 31, 2014 150,354,507 shares
December 1, 2012 to August 31, 2013 149,722,941 shares

*Status of implementation of quarterly review procedures

This summary of consolidated financial statements is outside the scope of the quarterly review procedures based on the Financial Instruments and Exchange Act. As of the time of its disclosure, review procedures for quarterly consolidated financial statements based on the Financial Instruments and Exchange Act are still in process of being implemented.

*Statement for an appropriate usage of the forecasts of operating results and other special notes

The forecasts and other forward looking statements contained in this summary are based on the information currently available to the Company and certain assumptions considered reasonable by the Company. In other words, they are not guaranteed to be achieved by the Company. As a result, the forecasts of operating results could differ significantly from the actual operating results due to various factors.



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<u>I. Quarterly consolidated financial statements</u> <u>1. Quarterly Consolidated Balance Sheets</u>

| (Millions of yen) | | | | | | |
|---------------------------------------|--|---|--|--|--|--|
| | Previous fiscal year (As of November 30, 2013) | Current third quarter (As of August 31, 2014) | | | | |
| Assets | | | | | | |
| Current assets | | | | | | |
| Cash and deposits | 33,967 | 27,348 | | | | |
| Notes and accounts receivable - trade | 77,460 | 84,267 | | | | |
| Securities | 10,000 | 10,000 | | | | |
| Purchased goods and products | 12,478 | 14,133 | | | | |
| Work in process | 950 | 1,043 | | | | |
| Raw materials and supplies | 5,878 | 7,261 | | | | |
| Other | 5,943 | 6,905 | | | | |
| Allowances for doubtful accounts | (242) | (187) | | | | |
| Total current assets | 146,435 | 150,772 | | | | |
| Fixed assets | | | | | | |
| Tangible fixed assets | | | | | | |
| Buildings and structures | 138,035 | 145,638 | | | | |
| Accumulated depreciation | (82,213) | (85,411) | | | | |
| Net book value | 55,822 | 60,227 | | | | |
| Machinery, equipment and vehicles | 133,368 | 139,617 | | | | |
| Accumulated depreciation | (109,274) | (112,803) | | | | |
| Net book value | 24,094 | 26,813 | | | | |
| Land | 42,191 | 45,518 | | | | |
| Construction in progress | 7,401 | 7,945 | | | | |
| Other | 16,702 | 18,324 | | | | |
| Accumulated depreciation | (10,384) | (11,531) | | | | |
| Net book value | 6,318 | 6,792 | | | | |
| Total tangible fixed assets | 135,828 | 147,297 | | | | |
| Intangible fixed assets | 2,667 | 2,565 | | | | |
| Investments and other assets | | | | | | |
| Investment securities | 23,536 | 25,363 | | | | |
| Prepaid pension costs | 15,736 | 16,089 | | | | |
| Other | 11,026 | 10,664 | | | | |
| Allowances for doubtful accounts | (575) | (532) | | | | |
| Total investments and other assets | 49,724 | 51,586 | | | | |
| Total fixed assets | 188,220 | 201,449 | | | | |
| Total assets | 334,655 | 352,222 | | | | |



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| | | (Millions of yen) |
|---|---------------------------|-------------------------|
| | Previous fiscal year | Current third quarter |
| I tak tista | (As of November 30, 2013) | (As of August 31, 2014) |
| Liabilities | | |
| Current liabilities | F0 700 | F0 470 |
| Notes and accounts payable - trade | 50,786 | 53,179 |
| Short-term loans payable | 8,312 | 8,990 |
| Accrued income taxes | 2,725 | 4,937 |
| Reserves for bonuses | 1,117 | 4,285 |
| Other reserves | 1,051 | 2,874 |
| Other | 31,907 | 25,739 |
| Total current liabilities | 95,901 | 100,007 |
| Non-current liabilities | | |
| Bonds | 10,000 | 10,000 |
| Long-term loans payable | 3,711 | 6,516 |
| Reserves | 2,315 | 2,399 |
| Asset retirement obligations | 332 | 651 |
| Other | 12,108 | 12,490 |
| Total non-current liabilities | 28,468 | 32,057 |
| Total liabilities | 124,369 | 132,064 |
| Net assets | | |
| Shareholders' equity | | |
| Paid-in-capital | 24,104 | 24,104 |
| Capital surplus | 29,434 | 30,309 |
| Earned surplus | 132,491 | 139,827 |
| Treasury stock | (3,392) | (1,148) |
| Total shareholders' equity | 182,638 | 193,092 |
| Accumulated other comprehensive income | | , |
| Unrealized holding gains (losses) on securities | 4,771 | 5,175 |
| Unrealized gains (losses) on hedges | (4) | (6) |
| Foreign currency translation adjustments | (3,200) | (2,970) |
| Total accumulated other comprehensive income | 1,566 | 2,197 |
| Minority interests | 26,080 | 24,866 |
| Total net assets | 210,285 | 220,157 |
| Total liabilities and net assets | 334,655 | 352,222 |



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2. Quarterly Consolidated Statements of Income

and Quarterly Consolidated Statements of Comprehensive Income

(Quarterly Consolidated Statements of Income)

(Nine months ended August 31, 2014)

| | | (Millions of yen) |
|---|--------------------------------|--------------------------------|
| | Previous third quarter | Current third quarter |
| | (From December 1, 2012 | (From December 1, 2013 |
| Net sales | to August 31, 2013) 395,134 | to August 31, 2014) 412,813 |
| Cost of sales | · · | • |
| | 298,416 | 313,061 |
| Gross profit | 96,717 | 99,751 |
| Selling, general and administrative expenses | 78,605 | 81,333 |
| Operating income | 18,111 | 18,418 |
| Non-operating income | | |
| Interest income | 115 | 129 |
| Dividends income | 417 | 339 |
| Equity in earnings of affiliates | 85 | - |
| Other | 824 | 877 |
| Total non-operating income | 1,442 | 1,346 |
| Non-operating expenses | | |
| Interest expenses | 192 | 219 |
| Business commencement expenses | 5 | 127 |
| Equity in losses of affiliates | - | 28 |
| Other | 81 | 157 |
| Total non-operating expenses | 278 | 532 |
| Ordinary income | 19,275 | 19,231 |
| Extraordinary gains | | , |
| Gains on sales of fixed assets | 296 | 79 |
| Gains on sales of shares of subsidiaries and affiliates | | 198 |
| Compensation income | 55 | - |
| Gains on negative goodwill | 1,200 | 406 |
| Other | 58 | 45 |
| Total extraordinary gains | 1,611 | 729 |
| Extraordinary losses | 1,011 | 120 |
| Losses on disposal of fixed assets | 559 | 562 |
| Losses on impairment of fixed assets | 1,090 | 302 |
| Other | 438 | 46 |
| Total extraordinary losses | | 609 |
| · | 2,088 | |
| Income before income taxes and minority interests | 18,798 | 19,351 |
| Income taxes | 6,852 | 7,115 |
| Income before minority interests | 11,945 | 12,236 |
| Minority interests | 1,669 | 1,531 |
| Net income | 10,276 | 10,704 |



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(Quarterly Consolidated Statements of Comprehensive Income) (Nine months ended August 31, 2014)

| | | (Millions of yen) |
|---|------------------------|------------------------|
| | Previous third quarter | Current third quarter |
| | (From December 1, 2012 | (From December 1, 2013 |
| | to August 31, 2013) | to August 31, 2014) |
| Income before minority interests | 11,945 | 12,236 |
| Other comprehensive income | | |
| Unrealized holding gains (losses) on securities | 1,437 | 451 |
| Unrealized gains (losses) on hedges | (15) | (3) |
| Foreign currency translation adjustments | 2,305 | 260 |
| Share of other comprehensive income of affiliates | | |
| accounted for using equity method | 4 | 0 |
| Total other comprehensive income | 3,731 | 709 |
| Comprehensive income | 15,676 | 12,945 |
| (Breakdown) | | |
| Comprehensive income attributable to owners of the | | |
| parent | 13,427 | 11,335 |
| Comprehensive income attributable to minority interests | 2,248 | 1,609 |



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3. Quarterly Consolidated Statements of Cash Flows

| | | (Millions of yen) |
|--|------------------------|------------------------|
| | Previous third quarter | Current third quarter |
| | (From December 1, 2012 | (From December 1, 2013 |
| Oarly flower from a constitution of Man | to August 31, 2013) | to August 31, 2014) |
| Cash flows from operating activities | 40.700 | 40.054 |
| Income before income taxes and minority interests | 18,798 | 19,351 |
| Depreciation and amortization | 10,487 | 11,768 |
| Losses on impairment of fixed assets | 1,090 | - |
| Equity in losses (earnings) of affiliates | (85) | 28 |
| Losses (gains) on valuation of investment securities | 8 | 4 (400) |
| Gains on negative goodwill | (1,200) | (406) |
| Increase (decrease) in reserves | 4,803 | 4,960 |
| Decrease (increase) in prepaid pension costs | 157 | (353) |
| Interest and dividends income | (532) | (469) |
| Interest expenses | 192 | 219 |
| Losses (gains) on sales and disposal of fixed assets | 267 | 484 |
| Decrease (increase) in notes and accounts receivable - trade | (10,148) | (6,652) |
| Decrease (increase) in inventories | (2,181) | (3,061) |
| Increase (decrease) in notes and accounts payable - trade | 8,419 | 2,180 |
| Other | (3,452) | (3,646) |
| Subtotal | 26,623 | 24,408 |
| Interest and dividends income received | 582 | 528 |
| Interest paid | (211) | (238) |
| Income taxes paid | (11,979) | (5,865) |
| Net cash provided by (used in) operating activities | 15,015 | 18,833 |
| Cash flows from investing activities | | (40,000) |
| Purchases of securities | - | (10,000) |
| Proceeds from redemption of securities Purchases of tangible fixed assets | - (17 975) | 5,000 (22,699) |
| Purchases of intangible fixed assets | (17,875) (701) | (419) |
| Purchases of investment securities | (669) | (1,032) |
| Proceeds from redemption of investment securities | (009) | 1,946 |
| Purchases of shares of subsidiaries and affiliates | <u>-</u> | |
| Acquisition of subsidiaries' shares | (620) | (2,184) |
| Proceeds from sales of subsidiaries' shares | (620) | (5) 432 |
| Payments of loans receivable | | (133) |
| Collection of loans receivable | (120) 270 | 153 |
| Proceeds from withdrawal of time deposits | 3,000 | 100 |
| Other | 813 | (200) |
| Net cash provided by (used in) investing activities | (15,894) | (209) (29,153) |
| Cash flows from financing activities | (13,034) | (29,133) |
| Net increase (decrease) in short-term loans payable | 643 | 138 |
| Proceeds from long-term loans payable | 3,508 | 4,010 |
| Repayment of long-term loans payable | (1,004) | (668) |
| Redemption of bonds | (500) | (000) |
| Cash dividends paid | (3,219) | (3,369) |
| Cash dividends paid to minority shareholders | (400) | (5,309) |
| Repurchase of shares | (2) | (3) |
| Other | (843) | (990) |
| Net cash provided by (used in) financing activities | (1,819) | (1,394) |
| Effects of exchange rate changes on cash and cash equivalents | 614 | 96 |
| Increase (decrease) in cash and cash equivalents | (2,083) | (11,618) |
| Cash and cash equivalents at the beginning of the period | 40,387 | 43,963 |
| Cash and cash equivalents at the end of the period | 38,303 | 32,344 |
| Sas. and sash squiraising at the one of the police | 55,555 | 02,0 -1 |



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4. Notes regarding quarterly consolidated financial statements

(Notes regarding assumption of a going concern) Not applicable.

(Notes regarding the significant changes in the amount of shareholders' equity) Not applicable.

(Segment information)

(1) Previous third quarter (From December 1, 2012 to August 31, 2013)

A. Information on amounts of net sales and profit or loss by reported segment

(Millions of yen) Amount reported on the Delica-Common Condi-Fine Distri-Egg Processed Adjustconsolidated ments tessen chemical bution business Total products foods ments statements of products products products system operations income (Note) Net sales Net sales to outside 109,487 66,312 73,264 43,937 6,775 89,460 5,896 395,134 395,134 customers Intersegment 2,658 4,395 280 1,303 247 17,829 6,868 33,584 (33,584)net sales or transfers 112,146 70,707 73,545 45,241 7,023 107,289 12,764 428,718 (33,584)395,134 Total Profit (loss) of 9,188 2,911 2,715 (517)607 2,377 823 18,106 5 18,111 the segment

B. Information about losses on impairment of fixed assets and goodwill by reported segment (Significant losses on impairment of fixed assets)

| | (Millions of yen) | | | | | | | | | |
|--------------------------------------|-----------------------------|-----------------|-------------------------------|-----------------|------------------------------|-----------------------------|----------------------------------|-------|------------------|-------|
| | Condi- ments products | Egg products | Delica- tessen products | Processed foods | Fine chemical products | Distri- bution system | Common business operations | Total | Adjust- ments | Total |
| Losses on impairment of fixed assets | - | 1 | 120 | 912 | 1 | 57 | 1 | 1,090 | 1 | 1,090 |

(Significant changes in the amount of goodwill) Not applicable.

(Significant gains on negative goodwill)

| | | | | | | | | | | (Millions of yen) |
|----------------------------|-----------------------------|-----------------|-------------------------------|-----------------|------------------------------|-----------------------------|----------------------------------|-------|------------------|-------------------|
| | Condi- ments products | Egg products | Delica- tessen products | Processed foods | Fine chemical products | Distri- bution system | Common business operations | Total | Adjust- ments | Total |
| Gains on negative goodwill | - | 1 | - | 1,200 | 1 | - | - | 1,200 | 1 | 1,200 |

⁽Note) Adjustments are made between "Profit (loss) of the segment" and "Operating income" reported in the consolidated statements of income.



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(2) Current third quarter (From December 1, 2013 to August 31, 2014)

A. Information on amounts of net sales and profit or loss by reported segment

(Millions of yen)

| | Condi- ments products | Egg products | Delica- tessen products | Processed foods | Fine chemical products | Distri- bution system | Common business operations | Total | Adjust- ments | Amount reported on the consolidated statements of income (Note) |
|---|-----------------------------|-----------------|-------------------------------|-----------------|------------------------------|-----------------------------|----------------------------------|---------|------------------|--|
| Net sales | | | | | | | | | | |
| Net sales to outside customers | 114,746 | 73,373 | 76,496 | 42,666 | 7,494 | 93,926 | 4,109 | 412,813 | _ | 412,813 |
| Intersegment net sales or transfers | 4,363 | 4,589 | 281 | 1,334 | 200 | 17,989 | 7,016 | 35,776 | (35,776) | _ |
| Total | 119,109 | 77,963 | 76,777 | 44,001 | 7,695 | 111,916 | 11,126 | 448,589 | (35,776) | 412,813 |
| Profit of the segment | 9,141 | 2,481 | 2,597 | 265 | 632 | 2,496 | 795 | 18,411 | 6 | 18,418 |

(Note) Adjustments are made between "Profit of the segment" and "Operating income" reported in the consolidated statements of income.

B. Information about losses on impairment of fixed assets and goodwill by reported segment (Significant losses on impairment of fixed assets)

Not applicable.

(Significant changes in the amount of goodwill) Not applicable.

(Significant gains on negative goodwill)

(Millions of yen)

| | | | | | | | | | | (Willions of year) |
|-------------------------------|-----------------------------|-----------------|-------------------------------|-----------------|------------------------------|-----------------------------|----------------------------------|-------|------------------|--------------------|
| | Condi- ments products | Egg products | Delica- tessen products | Processed foods | Fine chemical products | Distri- bution system | Common business operations | Total | Adjust- ments | Total |
| Gains on negative goodwill | 104 | 301 | 1 | 1 | - | - | 1 | 406 | 1 | 406 |



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II. Supplementary data

(Notes) 1. Fraction errors may occur due to rounding figures less than 100 million.

2. The forecast information in this supplementary data is reported based on available information as of the date hereof and assumptions on uncertain factors which may have an effect on the future operating results. It could differ significantly from the actual operating results due to various factors.

1. Summary of net sales and operating income and factors behind changes in operating income <Net sales>

(Billions of yen)

| (B) - (A) Fine chemical products 0.0 0.6 0.6 0.1 0.7 1.8 Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0.1) (1.8) (1.6) | | | | | | | | | (Dillions of yell) |
|--|---------|----------------------------|-------|-------|-------|-------|-------|-------|--------------------|
| Fiscal Year 2012 Egg products 21.1 21.7 42.8 20.7 63.5 22.1 85.6 | | Segment | | | • | | | | Year |
| Fiscal Year 2012 Processed foods | | Condiments products | 32.8 | 35.7 | 68.5 | 36.5 | 104.9 | 33.6 | 138.6 |
| Position Processed foods 14.0 15.6 29.6 14.7 44.3 14.8 59.1 | | Egg products | 21.1 | 21.7 | 42.8 | 20.7 | 63.5 | 22.1 | 85.6 |
| Processed floods | | | 20.9 | 23.2 | 44.1 | 24.6 | 68.7 | 22.8 | 91.6 |
| Fine chemical products | | Processed foods | 14.0 | 15.6 | 29.6 | 14.7 | 44.3 | 14.8 | 59.1 |
| Distribution system 28.1 28.8 56.9 29.4 86.3 29.4 115.7 | | Fine chemical products | 1.7 | 1.9 | 3.6 | 2.3 | 5.8 | 2.5 | 8.3 |
| Total | 2012 | Distribution system | 28.1 | 28.8 | 56.9 | 29.4 | 86.3 | 29.4 | 115.7 |
| Condiments products 33.1 38.6 71.7 37.8 109.5 35.9 145.4 | | Common business operations | 1.4 | 1.6 | 3.0 | 1.4 | 4.4 | 1.8 | 6.2 |
| Egg products | | Total | 119.9 | 128.5 | 248.4 | 129.5 | 377.9 | 127.1 | 505.0 |
| Delicatessen products 22.7 24.4 47.2 26.1 73.3 24.7 98.0 | | Condiments products | 33.1 | 38.6 | 71.7 | 37.8 | 109.5 | 35.9 | 145.4 |
| Processed foods 13.8 15.4 29.1 14.8 43.9 14.5 58.4 | | Egg products | 21.8 | 22.3 | 44.1 | 22.2 | 66.3 | 24.8 | 91.2 |
| Year 2013 (A) Processed foods 13.8 15.4 29.1 14.8 43.9 14.5 58.4 Fine chemical products 2.3 2.2 4.5 2.3 6.8 2.9 9.7 Distribution system 28.4 29.9 58.4 31.1 89.5 30.9 120.3 Common business operations 2.8 1.7 4.5 1.4 5.9 1.7 7.6 Total 124.9 134.5 259.5 135.7 395.1 135.4 530.5 Condiments products 35.9 40.2 76.1 38.6 114.7 154.0 Egg products 24.1 25.3 49.4 24.0 73.4 98.5 Processed foods 13.6 15.0 28.6 14.1 42.7 57.0 Distribution system 30.0 31.2 61.2 32.7 93.9 122.0 Common business operations 1.3 1.5 2.8 1.3 4.1 4.2 Condiments products <td>Fiscal</td> <td>Delicatessen products</td> <td>22.7</td> <td>24.4</td> <td>47.2</td> <td>26.1</td> <td>73.3</td> <td>24.7</td> <td>98.0</td> | Fiscal | Delicatessen products | 22.7 | 24.4 | 47.2 | 26.1 | 73.3 | 24.7 | 98.0 |
| (A) Distribution system | | Processed foods | 13.8 | 15.4 | 29.1 | 14.8 | 43.9 | 14.5 | 58.4 |
| Common business operations 2.8 1.7 4.5 1.4 5.9 1.7 7.6 | | Fine chemical products | 2.3 | 2.2 | 4.5 | 2.3 | 6.8 | 2.9 | 9.7 |
| Total 124.9 134.5 259.5 135.7 395.1 135.4 530.5 | (A) | Distribution system | 28.4 | 29.9 | 58.4 | 31.1 | 89.5 | 30.9 | 120.3 |
| Condiments products 35.9 40.2 76.1 38.6 114.7 154.0 | (7.1) | Common business operations | 2.8 | 1.7 | 4.5 | 1.4 | 5.9 | 1.7 | 7.6 |
| Fiscal Year 2014 (B) Egg products 24.1 25.3 49.4 24.0 73.4 98.5 Delicatessen products 24.2 25.5 49.7 26.8 76.5 101.0 Processed foods 13.6 15.0 28.6 14.1 42.7 57.0 Eine chemical products 2.3 2.8 5.1 2.3 7.5 11.5 Distribution system 30.0 31.2 61.2 32.7 93.9 122.0 Common business operations 1.3 1.5 2.8 1.3 4.1 6.0 Total 131.5 141.5 273.0 139.8 412.8 550.0 Condiments products 2.8 1.6 4.4 0.8 5.3 8.6 Egg products 2.2 3.0 5.2 1.9 7.1 7.3 Delicatessen products 1.5 1.1 2.6 0.7 3.2 3.0 Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0.1) (1.8) (1.6) | | Total | 124.9 | 134.5 | 259.5 | 135.7 | 395.1 | 135.4 | 530.5 |
| Fiscal Year 2014 (B) Processed foods 13.6 15.0 28.6 14.1 42.7 57.0 57.0 Distribution system 30.0 31.2 61.2 32.7 93.9 122.0 Common business operations 1.3 1.5 2.8 1.3 4.1 6.0 Total 131.5 141.5 273.0 139.8 412.8 550.0 Condiments products 2.8 1.6 4.4 0.8 5.3 8.6 Egg products 2.2 3.0 5.2 1.9 7.1 7.3 Delicatessen products 1.5 1.1 2.6 0.7 3.2 3.0 Changes (B) - (A) Fine chemical products 0.0 0.6 0.6 0.1 0.7 1.8 Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0.1) (1.8) | | Condiments products | 35.9 | 40.2 | 76.1 | 38.6 | 114.7 | | 154.0 |
| Year 2014 (B) Processed foods 13.6 15.0 28.6 14.1 42.7 57.0 Eine chemical products 2.3 2.8 5.1 2.3 7.5 11.5 Distribution system 30.0 31.2 61.2 32.7 93.9 122.0 Common business operations 1.3 1.5 2.8 1.3 4.1 6.0 Total 131.5 141.5 273.0 139.8 412.8 550.0 Condiments products 2.8 1.6 4.4 0.8 5.3 8.6 Egg products 2.2 3.0 5.2 1.9 7.1 7.3 Delicatessen products 1.5 1.1 2.6 0.7 3.2 3.0 Changes (B) - (A) Processed foods (0.2) (0.4) (0.5) (0.7) (1.3) (1.4) Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0. | | Egg products | 24.1 | 25.3 | 49.4 | 24.0 | 73.4 | | 98.5 |
| Year 2014 (B) Processed foods 13.6 15.0 28.6 14.1 42.7 57.0 Distribution system 2.3 2.8 5.1 2.3 7.5 11.5 Distribution system 30.0 31.2 61.2 32.7 93.9 122.0 Common business operations 1.3 1.5 2.8 1.3 4.1 6.0 Total 131.5 141.5 273.0 139.8 412.8 550.0 Condiments products 2.8 1.6 4.4 0.8 5.3 8.6 Egg products 2.2 3.0 5.2 1.9 7.1 7.3 Delicatessen products 1.5 1.1 2.6 0.7 3.2 3.0 Changes (B) - (A) Processed foods (0.2) (0.4) (0.5) (0.7) (1.3) (1.4) Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0.1)< | Fiscal | Delicatessen products | 24.2 | 25.5 | 49.7 | 26.8 | 76.5 | | 101.0 |
| (B) Distribution system 30.0 31.2 61.2 32.7 93.9 122.0 Common business operations 1.3 1.5 2.8 1.3 4.1 6.0 Total 131.5 141.5 273.0 139.8 412.8 550.0 Condiments products 2.8 1.6 4.4 0.8 5.3 8.6 Egg products 2.2 3.0 5.2 1.9 7.1 7.3 Delicatessen products 1.5 1.1 2.6 0.7 3.2 3.0 Delicatessen products (B) - (A) Fine chemical products 0.0 0.6 0.6 0.6 0.1 0.7 1.8 Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0.1) (1.8) | | Processed foods | 13.6 | 15.0 | 28.6 | 14.1 | 42.7 | | 57.0 |
| Common business operations 1.3 1.5 2.8 1.3 4.1 6.0 | | Fine chemical products | 2.3 | 2.8 | 5.1 | 2.3 | 7.5 | | 11.5 |
| Total 131.5 141.5 273.0 139.8 412.8 550.0 | (B) | Distribution system | 30.0 | 31.2 | 61.2 | 32.7 | 93.9 | | 122.0 |
| Changes (B) - (A) Common business operations Condiments products 2.8 1.6 4.4 0.8 5.3 8.6 5.3 8.6 6.6 4.4 0.8 5.3 8.6 6.6 6.7 7.1 7.3 7.3 7.3 7.3 7.3 7.3 7 | | Common business operations | 1.3 | 1.5 | 2.8 | 1.3 | 4.1 | | 6.0 |
| Egg products 2.2 3.0 5.2 1.9 7.1 7.3 Delicatessen products 1.5 1.1 2.6 0.7 3.2 3.0 Processed foods (0.2) (0.4) (0.5) (0.7) (1.3) (1.4) Fine chemical products 0.0 0.6 0.6 0.1 0.7 1.8 Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0.1) (1.8) | | Total | 131.5 | 141.5 | 273.0 | 139.8 | 412.8 | | 550.0 |
| Delicatessen products 1.5 1.1 2.6 0.7 3.2 3.0 | | Condiments products | 2.8 | 1.6 | 4.4 | 0.8 | 5.3 | | 8.6 |
| Changes (B) - (A) Processed foods (0.2) (0.4) (0.5) (0.7) (1.3) (1.4) Distribution system 0.0 0.6 0.6 0.1 0.7 1.8 Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0.1) (1.8) (1.6) | | Egg products | 2.2 | 3.0 | 5.2 | 1.9 | 7.1 | | 7.3 |
| (B) - (A) Fine chemical products 0.0 0.6 0.6 0.1 0.7 1.8 Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0.1) (1.8) (1.6) | | Delicatessen products | 1.5 | 1.1 | 2.6 | 0.7 | 3.2 | | 3.0 |
| Distribution system 1.6 1.3 2.9 1.6 4.5 1.7 Common business operations (1.4) (0.2) (1.7) (0.1) (1.8) (1.6) | Changes | Processed foods | (0.2) | (0.4) | (0.5) | (0.7) | (1.3) | | (1.4) |
| Common business operations (1.4) (0.2) (1.7) (0.1) (1.8) (1.6) | | Fine chemical products | 0.0 | 0.6 | 0.6 | 0.1 | 0.7 | | 1.8 |
| | | Distribution system | 1.6 | 1.3 | 2.9 | 1.6 | 4.5 | | 1.7 |
| Total 6.6 7.0 13.5 4.1 17.7 19.5 | | Common business operations | (1.4) | (0.2) | (1.7) | (0.1) | (1.8) | | (1.6) |
| (Notes) 4. Figures of "Veer" in Figure Year 2014 indicate forecast figures displaced on July 4, 2014 | | | | | | | | | 19.5 |

(Notes) 1. Figures of "Year" in Fiscal Year 2014 indicate forecast figures disclosed on July 1, 2014.

- 2. Figures of "2nd quarter" are differences between "2nd quarter (Accumulated)" and "1st quarter".
- 3. Figures of "3rd quarter" are differences between "3rd quarter (Accumulated)" and "2nd quarter (Accumulated)".
- 4. Figures of "4th quarter" are differences between "Year" and "3rd quarter (Accumulated)".



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<Operating income>

(Billions of yen)

| | Segment | 1st | 2nd | 2nd quarter | 3rd | 3rd quarter | 4th | Year |
|----------------|----------------------------|---------|---------|---------------|---------|---------------|---------|-------|
| | Ţ. | quarter | quarter | (Accumulated) | quarter | (Accumulated) | quarter | |
| | Condiments products | 2.3 | 3.1 | 5.4 | 3.8 | 9.3 | 2.2 | 11.5 |
| | Egg products | 1.3 | 1.4 | 2.7 | 1.2 | 4.0 | 0.9 | 4.9 |
| Finant | Delicatessen products | 0.5 | 0.9 | 1.5 | 1.1 | 2.5 | 0.6 | 3.1 |
| Fiscal Year | Processed foods | (0.3) | (0.1) | (0.4) | (0.2) | (0.6) | (0.5) | (1.0) |
| 2012 | Fine chemical products | 0.2 | 0.2 | 0.4 | 0.3 | 0.6 | 0.3 | 1.0 |
| | Distribution system | 0.7 | 1.0 | 1.6 | 1.1 | 2.8 | 0.5 | 3.2 |
| | Common business operations | 0.2 | 0.2 | 0.5 | 0.2 | 0.7 | 0.1 | 0.8 |
| | Total | 5.0 | 6.7 | 11.7 | 7.5 | 19.2 | 4.2 | 23.4 |
| | Condiments products | 2.3 | 4.0 | 6.3 | 2.9 | 9.2 | 2.3 | 11.5 |
| | Egg products | 0.6 | 1.1 | 1.8 | 1.1 | 2.9 | 0.5 | 3.4 |
| Fiscal | Delicatessen products | 0.4 | 1.0 | 1.4 | 1.3 | 2.7 | 0.7 | 3.5 |
| Year | Processed foods | (0.4) | (0.0) | (0.4) | (0.1) | (0.5) | (0.4) | (0.9) |
| 2013 | Fine chemical products | 0.3 | 0.2 | 0.5 | 0.1 | 0.6 | 0.3 | 0.9 |
| (A) | Distribution system | 0.3 | 1.1 | 1.3 | 1.0 | 2.4 | 0.8 | 3.2 |
| (4) | Common business operations | 0.3 | 0.3 | 0.6 | 0.2 | 0.8 | (0.0) | 0.8 |
| | Total | 3.9 | 7.6 | 11.5 | 6.6 | 18.1 | 4.3 | 22.4 |
| | Condiments products | 2.3 | 3.6 | 5.9 | 3.3 | 9.1 | | 11.8 |
| | Egg products | (0.1) | 1.1 | 1.0 | 1.5 | 2.5 | | 3.8 |
| Fiscal | Delicatessen products | 0.4 | 1.1 | 1.5 | 1.1 | 2.6 | | 3.7 |
| Year | Processed foods | (0.1) | 0.2 | 0.2 | 0.1 | 0.3 | | 0.0 |
| 2014 | Fine chemical products | 0.2 | 0.3 | 0.5 | 0.1 | 0.6 | | 1.0 |
| (B) | Distribution system | 0.6 | 0.9 | 1.5 | 1.0 | 2.5 | | 3.5 |
| | Common business operations | 0.3 | 0.3 | 0.5 | 0.3 | 0.8 | | 0.7 |
| | Total | 3.6 | 7.5 | 11.1 | 7.3 | 18.4 | | 24.5 |
| | Condiments products | (0.1) | (0.4) | (0.4) | 0.4 | (0.0) | | 0.3 |
| | Egg products | (0.7) | (0.0) | (0.7) | 0.3 | (0.4) | | 0.4 |
| | Delicatessen products | (0.0) | 0.1 | 0.1 | (0.2) | (0.1) | | 0.2 |
| Changes | Processed foods | 0.3 | 0.3 | 0.6 | 0.2 | 0.8 | | 0.9 |
| (B) - (A) | Fine chemical products | (0.1) | 0.1 | (0.0) | 0.0 | 0.0 | | 0.1 |
| | Distribution system | 0.3 | (0.1) | 0.2 | (0.1) | 0.1 | | 0.3 |
| | Common business operations | (0.1) | (0.0) | (0.1) | 0.1 | (0.0) | | (0.1) |
| | Total | (0.3) | (0.1) | (0.4) | 0.7 | 0.3 | | 2.1 |

(Notes) 1. Figures of "Year" in Fiscal Year 2014 indicate forecast figures disclosed on July 1, 2014.

- 2. Figures of "2nd quarter" are differences between "2nd quarter (Accumulated)" and "1st quarter".
- 3. Figures of "3rd quarter" are differences between "3rd quarter (Accumulated)" and "2nd quarter (Accumulated)".
- 4. Figures of "4th quarter" are differences between "Year" and "3rd quarter (Accumulated)".

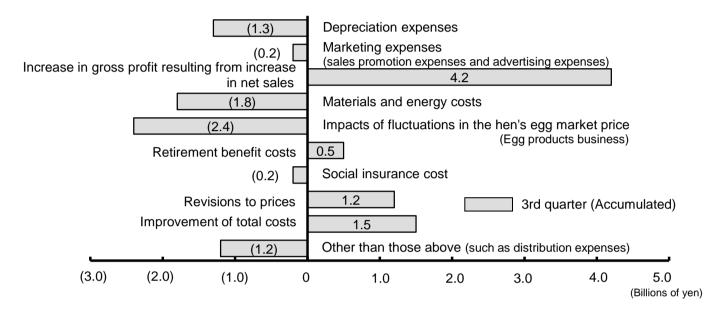


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<Factors behind changes in operating income (comparison with the fiscal year 2013)>

(Billions of yen) Fiscal year Fiscal year Change 2013 2014 (B) - (A) (A) (B) 3rd quarter 18.1 18.4 0.3 (Accumulated) 22.4 24.5 2.1 Year

^{*}Figures of "Year" in Fiscal Year 2014 indicate forecast figures disclosed on July 1, 2014.



2. Capital investments and main components of selling, general and administrative expenses

(Billions of yen) 3rd quarter 3rd quarter 3rd quarter 2013 2014 Change 2012 (Accumulated) (Accumulated) (B) - (A) (Accumulated) (B) (A) Capital investments 16.7 19.0 23.6 4.6 10.2 10.5 11.8 1.3 Depreciation expenses Sales promotion expenses 14.3 15.2 15.5 0.3 6.1 6.1 (0.1)6.0 Advertising expenses Transportation and warehousing expenses 21.7 22.8 23.9 1.2 18.3 18.9 19.8 0.9 Payroll expenses 2.4 2.4 2.7 Research and development expenses 0.3



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3. Domestic sales volume and amount of salads condiments by category type (Kewpie Corporation)

| | | 3rd quarter 2012 (Accumulated) | 3rd quarter 2013 (Accumulated) (A) | 3rd quarter 2014 (Accumulated) (B) | Changes (B) - (A) |
|---------------------|---------------------------|--------------------------------------|---|---|----------------------|
| For household use | Volume (Thousands of ton) | 98 | 98 | 96 | (2) |
| For flousefloid use | Amount (Billions of yen) | 56.5 | 57.3 | 58.5 | 1.2 |
| For commercial use | Volume (Thousands of ton) | 80 | 81 | 80 | (1) |
| For commercial use | Amount (Billions of yen) | 30.7 | 31.0 | 31.4 | 0.4 |

^{*} Results for the fiscal year 2012 have been reclassified in accordance with the change in product categories made in the fiscal year 2013.

4. Summary of net sales and operating income in overseas operations

(Billions of yen)

| | 3rd quarter 2012 (Accumulated) | 3rd quarter 2013 (Accumulated) (A) | 3rd quarter 2014 (Accumulated) (B) | Changes (B) - (A) |
|---|--------------------------------------|---|---|----------------------|
| Net sales in overseas operations | 13.9 | 17.5 | 23.0 | 5.5 |
| China* | 4.2 | 5.6 | 7.8 | 2.2 |
| South-east Asia* | 2.6 | 3.8 | 4.6 | 0.9 |
| North America* | 5.7 | 6.6 | 8.9 | 2.3 |
| Export from Japan | 1.4 | 1.5 | 1.7 | 0.2 |
| Operating income in overseas operations | 0.6 | 0.8 | 1.8 | 1.0 |

^{*} For overseas subsidiaries, shown as China, South-east Asia and North America, figures are results from October to June.

5. Non-operating income and expenses, extraordinary gains and losses

- Summary and principal items of changes

(Billions of yen) 3rd quarter 3rd quarter Fiscal Fiscal Fiscal Principal items of changes 2013 2014 year year year (Accumulated) (Accumulated) [Comparison between (A) and (B)] 2014 2012 2013 (B) (A) (Forecast) Decrease in equity in earnings of (0.1)affiliates Non-operating Increase in business commencement (0.1)income and 1.2 8.0 expenses 1.1 1.3 0.6 expenses, Decrease in foreign exchange gains net and gains on valuation of (0.2)derivatives Decrease in gains on negative (0.8)goodwill Extraordinary Increase in gains on sales of shares (0.5)gains and 0.1 0.2 (1.1)(1.3)(0.9)of subsidiaries and affiliates losses, net Decrease in losses on impairment of 1.1 fixed assets

^{*} Figures of "Fiscal Year 2014" indicate forecast figures disclosed on July 1, 2014.



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6. Summary and principal items of changes in balance sheets

(Billions of yen)

| | Fiscal year 2013 (A) | 3rd quarter 2014 (B) | Changes (B) - (A) | Principal items of changes [Comparison between (A) and (B)] | |
|--------------------------------------|----------------------------|----------------------------|----------------------|--|----------------|
| (Assets) | | | | | |
| | | | | Decrease in cash and deposits | (6.6) |
| Current assets | 146.4 | 150.8 | 4.3 | Increase in notes and accounts receivable - trade | 6.8 |
| | | | | Increase in inventories | 3.1 |
| Fixed assets | | | | | |
| Tangible and intangible fixed assets | 138.5 | 149.9 | 11.4 | Increase resulting from purchases Decrease resulting from depreciation | 22.3 (11.8) |
| Investments and other assets | 49.7 | 51.6 | 1.9 | Increase in investment securities | 1.8 |
| (Liabilities) | | | | | |
| | 124.4 | 132.1 | 7.7 | Increase in loans payable | 3.5 |
| | 121.1 | 102.1 | , . , | Increase in reserves for bonuses | 3.2 |
| (Net assets) | | | | | |
| | | | | Increase in earned surplus | 7.3 |
| | 210.3 | 220.2 | 9.9 | Decrease in treasury stock | 2.2 |
| | | | | Decrease in minority interests | (1.2) |

7. Summary and principal items of changes in cash flows

(Billions of yen)

| | | | | | | , , |
|--------------------------------------|---|---|--|--------|---------------------|---------------------|
| | 3rd quarter 2013 (Accumulated) (A) | 3rd quarter 2014 (Accumulated) (B) | Principal items of changes [Comparison between (A) and | | Fiscal year 2012 | Fiscal year 2013 |
| Cash flows from | | | Decrease in notes and accounts receivable - trade | 3.5 | | |
| operating activities | 15.0 | 18.8 | Decrease in notes and accounts payable - trade | (6.2) | 33.2 | 27.4 |
| | | | Decrease in income taxes paid | 6.1 | | |
| | | | Increase in purchases of tangible fixed assets | (4.8) | | |
| Cash flows from | (15.9) | (29.2) | Increase in purchases of securities | (10.0) | (24.4) | (21.9) |
| investing activities | (15.9) | (29.2) | Increase in proceeds from redemption of securities | 5.0 | (24.4) | (21.9) |
| | | | Decrease in proceeds from withdrawal of time deposits | (3.0) | | |
| Cash flows from financing activities | (1.8) | (1.4) | Decrease in redemption of bonds | 0.5 | 7.0 | (2.3) |